



An opportunity to join Channel4 leading radio broadcaster



Account Manager

Come join the team at Channel 4 Radio Network
Fun and dynamic work environment
Fabulous opportunity for high performing people

Channel 4 Radio Network, one of UAE's most innovative and exciting entertainment based media companies boasting iconic brands such as 104.8 Channel 4, 89.1 Radio 4FM, is looking for a talented and seasoned professional to join its Local Sales team in Dubai.

Working within a close-knit team, the focus of this B2B sales role is the development of new accounts. Your goal of seeking out and capturing new business in the UAE market will be achieved by offering innovative and client focused advertising solutions encompassing on-air, online and other multimedia platforms.

As a commercially minded sales executive of the highest calibre, your ability to build and foster strong relationships with key stakeholders and influence buy-in will ensure that you leverage all possible revenue opportunities to meet your monthly targets.

As the successful candidate, you will possess:

- A proven record in business solutions selling with any experience within the entertainment and media sector being highly advantageous.
- The ability to create compelling sales pitches for our iconic brands.
- First-class negotiation and presentation skills
- Exceptional communication skills with an ability to deal with people at all levels
- Excellent time management and multi-tasking skills
- A passion for the media industry

You will be enthusiastic and highly ambitious, and share the team's commitment to optimising sales, meeting set budgets and earning a healthy commission.

We offer a vibrant work culture, the industry's finest training and resources and on top of all this, we have a long history of promoting from within.

Interested? If so, please send your resume, cover letter (with salary expectations) to careers@ch4.ae. We look forward to receiving your application

Learn more at www.ch4.ae